

**BAM ENDOWMENT TRUST**

**Financial Statements  
(Together with Independent Auditors' Report)**

**Years Ended June 30, 2018 and 2017**

**M A R K S P A N E T H**

ACCOUNTANTS & ADVISORS

**BAM ENDOWMENT TRUST**  
**FINANCIAL STATEMENTS**  
**(Together with Independent Auditors' Report)**  
**YEARS ENDED JUNE 30, 2018 AND 2017**

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## INDEPENDENT AUDITORS' REPORT

The Board of Trustees of the  
BAM Endowment Trust

We have audited the accompanying financial statements of the BAM Endowment Trust ("BET") which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the BAM Endowment Trust as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

*Marks Paneth LLP*

New York, NY  
December 17, 2018

**BAM ENDOWMENT TRUST**  
**STATEMENTS OF FINANCIAL POSITION**  
**AS OF JUNE 30, 2018 AND 2017**

	<b>2018</b>	<b>2017</b>
<b>ASSETS</b>		
Cash and cash equivalents (Notes 2D and 4)	\$ 3,712,382	\$ 4,273,656
Investments (Notes 2F, 7 and 9)	92,385,995	88,299,579
Due from The Brooklyn Academy of Music, Inc. (Note 5)	1,429,735	25,000
Pledges receivable - net (Notes 2E, 2H and 6)	2,348,330	3,200,371
Prepaid expenses	-	6,138
<b>TOTAL ASSETS</b>	<b>\$ 99,876,442</b>	<b>\$ 95,804,744</b>
 <b>LIABILITIES</b>		
Pooled income fund liabilities (Note 7)	\$ 22,806	\$ 25,146
<b>TOTAL LIABILITIES</b>	<b>22,806</b>	<b>25,146</b>
 <b>COMMITMENTS AND CONTINGENCIES (Note 8)</b>		
 <b>NET ASSETS (Note 3):</b>		
Unrestricted - board designated	14,050,150	12,828,594
Temporarily restricted	97,190	91,066
Permanently restricted	85,706,296	82,859,938
<b>TOTAL NET ASSETS</b>	<b>99,853,636</b>	<b>95,779,598</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 99,876,442</b>	<b>\$ 95,804,744</b>

The accompanying notes are an integral part of these financial statements.

**BAM ENDOWMENT TRUST  
STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED JUNE 30, 2018 AND 2017**

	Year Ended June 30, 2018				Year Ended June 30, 2017			
	Unrestricted Board Designated	Temporarily Restricted	Permanently Restricted	Total 2018	Unrestricted Board Designated	Temporarily Restricted	Permanently Restricted	Total 2017
<b>REVENUES AND OTHER SUPPORT:</b>								
Contributions (Note 2G)	\$ -	\$ -	\$ 2,846,358	\$ 2,846,358	\$ 26,050	\$ -	\$ 153,344	\$ 179,394
Interest and dividends (Note 3)	1,377,520	-	-	1,377,520	971,825	-	-	971,825
Miscellaneous income	2,976	-	-	2,976	32	-	-	32
Change in pooled income fund (Note 7)	-	2,340	-	2,340	-	2,224	-	2,224
<b>TOTAL REVENUES AND OTHER SUPPORT</b>	<b>1,380,496</b>	<b>2,340</b>	<b>2,846,358</b>	<b>4,229,194</b>	<b>997,907</b>	<b>2,224</b>	<b>153,344</b>	<b>1,153,475</b>
<b>EXPENSES:</b>								
Distribution - The Brooklyn Academy of Music, Inc. (Note 8)	7,478,996	-	-	7,478,996	8,598,441	-	-	8,598,441
Investment fees	400,231	-	-	400,231	510,437	-	-	510,437
Management fee (Note 5)	200,000	-	-	200,000	200,000	-	-	200,000
Audit, insurance, filing and other fees	44,400	-	-	44,400	58,370	-	-	58,370
<b>TOTAL EXPENSES</b>	<b>8,123,627</b>	<b>-</b>	<b>-</b>	<b>8,123,627</b>	<b>9,367,248</b>	<b>-</b>	<b>-</b>	<b>9,367,248</b>
<b>RESULTS FROM OPERATIONS</b>	<b>(6,743,131)</b>	<b>2,340</b>	<b>2,846,358</b>	<b>(3,894,433)</b>	<b>(8,369,341)</b>	<b>2,224</b>	<b>153,344</b>	<b>(8,213,773)</b>
<b>NON-OPERATING ACTIVITIES</b>								
Unrealized gain on investments	3,897,055	3,784	-	3,900,839	9,921,522	4,203	-	9,925,725
Realized gain on investments	4,067,632	-	-	4,067,632	2,493,643	-	-	2,493,643
<b>TOTAL NON-OPERATING ACTIVITIES</b>	<b>7,964,687</b>	<b>3,784</b>	<b>-</b>	<b>7,968,471</b>	<b>12,415,165</b>	<b>4,203</b>	<b>-</b>	<b>12,419,368</b>
<b>CHANGE IN TOTAL NET ASSETS</b>	<b>1,221,556</b>	<b>6,124</b>	<b>2,846,358</b>	<b>4,074,038</b>	<b>4,045,824</b>	<b>6,427</b>	<b>153,344</b>	<b>4,205,595</b>
<b>Net assets - beginning of year</b>	<b>12,828,594</b>	<b>91,066</b>	<b>82,859,938</b>	<b>95,779,598</b>	<b>8,782,770</b>	<b>84,639</b>	<b>82,706,594</b>	<b>91,574,003</b>
<b>NET ASSETS - END OF YEAR</b>	<b>\$ 14,050,150</b>	<b>\$ 97,190</b>	<b>\$ 85,706,296</b>	<b>\$ 99,853,636</b>	<b>\$ 12,828,594</b>	<b>\$ 91,066</b>	<b>\$ 82,859,938</b>	<b>\$ 95,779,598</b>

**BAM ENDOWMENT TRUST  
STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED JUNE 30, 2018 AND 2017**

	<b>2018</b>	<b>2017</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in net assets	\$ 4,074,038	\$ 4,205,595
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Realized gain on investments	(4,067,632)	(2,493,643)
Unrealized gain on investments	(3,900,839)	(9,925,725)
Change in discount on pledges receivable	(28,708)	(3,203)
Contributions restricted for permanent endowment	(2,846,358)	(153,344)
Subtotal	(6,769,499)	(8,370,320)
Changes in operating assets and liabilities:		
Decrease (increase) in assets:		
Pledges receivable	880,749	1,107,361
Prepaid expenses	6,138	(6,138)
Due from Brooklyn Academy of Music, Inc.	(1,404,735)	950,000
<b>Net Cash Used in Operating Activities</b>	<b>(7,287,347)</b>	<b>(6,319,097)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from investment sales	206,467,710	32,688,940
Purchases of investments	(202,585,655)	(24,977,308)
Decrease in pooled income fund	(2,340)	(2,224)
<b>Net Cash Provided by Investing Activities</b>	<b>3,879,715</b>	<b>7,709,408</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Contributions restricted for permanent endowment	2,846,358	153,344
<b>Net Cash Provided by Financing Activities</b>	<b>2,846,358</b>	<b>153,344</b>
<b>NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS</b>	(561,274)	1,543,655
Cash and cash equivalents - beginning of year	4,273,656	2,730,001
<b>CASH AND CASH EQUIVALENTS - END OF YEAR</b>	<b>\$ 3,712,382</b>	<b>\$ 4,273,656</b>

The accompanying notes are an integral part of these financial statements.

**BAM ENDOWMENT TRUST  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 1 – ORGANIZATION AND NATURE OF ACTIVITIES**

BAM Endowment Trust (“BET”) was incorporated in April 1992. BET operates exclusively for the benefit of The Brooklyn Academy of Music, Inc. (“BAM”). The bylaws of BET state that the majority of its Board members cannot be affiliated with BAM’s Board of Trustees. Accordingly, the accounts of BET are not consolidated with the financial statements of BAM, although BAM records its beneficial interest in the net assets of BET.

BET is a not-for-profit organization exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code, and similar provisions at the New York State and City level.

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

- A. ***Basis of Accounting*** – The financial statements of BET have been prepared on the accrual basis of accounting. BET adheres to accounting principles generally accepted in the United States of America (“U.S. GAAP”).
- B. ***Use of Estimates*** – The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures at the date of the financial statements. Actual results could differ from those estimates.
- C. ***Results from Operations*** – BET reports as operations all gifts, investment income and expenses. Gains and losses on investments are reported as nonoperating changes in net assets.
- D. ***Cash and Cash Equivalents*** – BET considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.
- E. ***Pledges Receivable*** – Pledges receivable due in more than one year are recorded at their net present value, determined using a risk-adjusted discount rate commensurate with the rate of U.S. Treasury bills whose maturities correspond to the maturities of the pledges. Discount rates ranged from 1.5 to 3.5 percent. Amortization of the discounts on pledges is reflected as a component of contribution income in the accompanying financial statements. Restricted pledges are reported as additions to the appropriate restricted net assets.
- F. ***Investments and Fair Value*** – Investments are carried at estimated fair market value in the accompanying financial statements. The statements of activities include net return on investments consisting of interest and dividend income, realized and unrealized gains and losses, as well as management and custodial fees. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Purchases and sales of securities are recorded on a trade-date basis.
- Fair value measurements are based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, a fair value hierarchy prioritizes observable and unobservable inputs used to measure fair value into three levels, as described in Note 9.
- G. ***Contributions*** – Contributions are recorded as unrestricted, temporarily restricted or permanently restricted support depending on the existence and/or nature of any donor restrictions. Contributions are recognized when the donor makes a promise to give to BET that is, in substance, unconditional. Conditional contributions and promises to give are not recognized until they become unconditional, that is when the future and uncertain event on which they depend has occurred.
- H. ***Allowance for Doubtful Accounts*** – BET’s management evaluates the need for an allowance for doubtful accounts applicable to its pledges receivable based on various factors including an assessment of the creditworthiness of the donors, aging of the amounts due and historical experience. As of June 30, 2018 and 2017, BET’s management determined that no allowance for doubtful accounts was necessary.

**BAM ENDOWMENT TRUST  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 3 – NET ASSETS**

BET accounts for and reports on its net assets based upon the existence or absence of donor-imposed restrictions.

**Unrestricted Net Assets** – Unrestricted net assets represent net assets not restricted by donor-imposed stipulations.

**Temporarily Restricted Net Assets** – Temporarily restricted net assets are those whose donor-imposed restrictions as to a specific purpose or time have not been met. Temporarily restricted net assets which have been both earned and have had their restrictions met in the current year are recorded as unrestricted net assets.

**Permanently Restricted Net Assets** – BET receives funds for the establishment of certain endowments for its benefit. These endowments have been designated by the donors as endowments to be kept in perpetuity with net appreciation designated to specific purposes or the general operations of BAM.

The following reflects permanently restricted net assets and the donor designations of the net appreciation as of June 30:

	<u>2018</u>	<u>2017</u>
BAM Programs in BAM Harvey Theater	\$ 4,000,000	\$ 4,000,000
BAM Programs in BAM Karen	2,500,000	-
BAM Programs in Howard Gilman Opera House	6,288,954	6,288,954
Cinema Programs	125,000	125,000
Collaborative Creativity Among US Artists	3,750,000	3,750,000
Community, Educational and Public Affairs Programs	5,160,000	5,160,000
Dance	136,964	136,964
Education and Humanities	1,711,000	1,711,000
Emerging and Local Musicians	1,000,000	1,000,000
Kriegel Center	33,056	33,056
Max Leavitt Theater Workshop	500,000	500,000
Next Wave	1,775,000	1,775,000
Opera	1,540,100	1,290,100
Opera and Music Theater	4,475,000	4,475,000
Opera and Theater	2,390,000	2,390,000
Performance	317,294	317,294
Peter Jay Sharp Fund for Endowment	13,000,000	13,000,000
Women's Mentoring	32,293	32,293
Youth Film-Literacy Programs	250,000	250,000
	<u>48,984,661</u>	<u>46,234,661</u>
Peter Jay Sharp Working Capital Fund	2,000,000	2,000,000
All other for general purpose	34,721,635	34,625,277
	<u>85,706,296</u>	<u>82,859,938</u>
Total permanently restricted net assets	<u>\$ 85,706,296</u>	<u>\$ 82,859,938</u>

BET adheres to the New York Prudent Management of Institutional Funds Act ("NYPMIFA"). BET recognizes that NYPMIFA permits the Board of Trustees to appropriate for expenditure all earnings of endowment funds (both realized and unrealized) with a presumption of prudence to a ceiling of 7% annually based on a quarterly rolling five-year average of the fair value of the endowment funds. Any unappropriated earnings that would otherwise be considered unrestricted by the donor will be reflected as temporarily restricted until appropriated. All current year investment earnings are appropriated by the Board as considered available to be spent by BAM.

**BAM ENDOWMENT TRUST  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 3 – NET ASSETS (Continued)**

The Board of Trustees of BET has interpreted NYPMIFA as allowing BET to appropriate for expenditure or accumulate so much of an endowment fund as BET determines is prudent for the uses, benefits, purposes and duration for which the endowment fund is established, subject to the intent of the donor as expressed in the gift instrument. Unless stated otherwise in the gift instrument, the assets in an endowment fund shall be donor-restricted assets until appropriated for expenditure by the Board of Trustees. See previous page for how BET maintains its net assets.

BET's endowment investment policy is to invest primarily in a mix of equities, fixed income funds, mutual funds and alternative investments based on an asset allocation to satisfy its overall endowment financial and investment objectives, such as to preserve the principal, protect against inflation, receive stable returns and achieve long-term growth. BET relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). Annual spending from the endowment funds is described above.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires BET to retain as a fund of perpetual duration. In accordance with U.S. GAAP, deficiencies of this nature, if they occur, are reported in unrestricted net assets. The deficiencies may result from unfavorable market fluctuations that occur in the economy as a whole that may affect the donor restricted endowment fund where the fair market value of the donor restricted endowment fund falls below the amount that is required to be retained permanently. There were no such deficiencies for the years ended June 30, 2018 and 2017.

Changes in net endowment assets for the year ended June 30, 2018 were as follows:

	<u>Unrestricted – Board Designated</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total 2018</u>
Investment activity:				
Interest and dividends	\$ 1,377,520	\$ -	\$ -	\$ 1,377,520
Unrealized gain on investments	3,897,055	3,784	-	3,900,839
Realized gain on investments	<u>4,067,632</u>	<u>-</u>	<u>-</u>	<u>4,067,632</u>
Total investment activity	9,342,207	3,784	-	9,345,991
Contributions	-	-	2,846,358	2,846,358
Other income	2,976	2,340	-	5,316
Amount appropriated for expenditure	<u>(8,123,627)</u>	<u>-</u>	<u>-</u>	<u>(8,123,627)</u>
Change in endowment net assets	1,221,556	6,124	2,846,358	4,074,038
Endowment net assets, beginning of year	<u>12,828,594</u>	<u>91,066</u>	<u>82,859,938</u>	<u>95,779,598</u>
Endowment net assets, end of year	<u>\$ 14,050,150</u>	<u>\$ 97,190</u>	<u>\$ 85,706,296</u>	<u>\$ 99,853,636</u>

**BAM ENDOWMENT TRUST  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 3 – NET ASSETS (Continued)**

Changes in net endowment assets for the year ended June 30, 2017 were as follows:

	<u>Unrestricted – Board Designated</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total 2017</u>
Investment activity:				
Interest and dividends	\$ 971,825	\$ -	\$ -	\$ 971,825
Unrealized gain on investments	9,921,522	4,203	-	9,925,725
Realized gain on investments	<u>2,493,643</u>	<u>-</u>	<u>-</u>	<u>2,493,643</u>
Total investment activity	13,386,990	4,203	-	13,391,193
Contributions	26,050	-	153,344	179,394
Other income	32	2,224	-	2,256
Amount appropriated for expenditure	<u>(9,367,248)</u>	<u>-</u>	<u>-</u>	<u>(9,367,248)</u>
Change in endowment net assets	4,045,824	6,427	153,344	4,205,595
Endowment net assets, beginning of year	<u>8,782,770</u>	<u>84,639</u>	<u>82,706,594</u>	<u>91,574,003</u>
Endowment net assets, end of year	<u>\$ 12,828,594</u>	<u>\$ 91,066</u>	<u>\$ 82,859,938</u>	<u>\$ 95,779,598</u>

**NOTE 4 – CONCENTRATION OF CREDIT RISK IN EXCESS OF INSURED LIMITS**

Cash and cash equivalents that potentially subject BET to a concentration of credit risk include cash accounts with banks that exceed the Federal Deposit Insurance Corporation (“FDIC”) insurance limits. Interest-bearing accounts are insured up to \$250,000 per depositor. As of June 30, 2018 and 2017, there was approximately \$2,600,000 and \$3,200,000, respectively, of cash and cash equivalents held by banks that exceeded FDIC limits. Such excess includes outstanding checks.

**NOTE 5 – RELATED-PARTY TRANSACTIONS**

As of June 30, 2018 and 2017, BAM owes BET for funds temporarily held in BAM. The amount of the funds due to BET at June 30, 2018 and 2017 is \$1,429,735 and \$25,000, respectively. During the years ended June 30, 2018 and 2017, BAM received a management fee of \$200,000 for services performed on behalf of BET by BAM employees.

**NOTE 6 – PLEDGES RECEIVABLE**

Pledges receivable as of June 30, 2018 and 2017 to the BAM Endowment Trust have been discounted to reflect their net present value. The pledges receivable from various corporations, foundations and individuals were as follows at June 30:

	<u>2018</u>	<u>2017</u>
Pledges due:		
Within one year	\$ 912,889	\$ 1,130,639
In one to five years	<u>1,506,000</u>	<u>2,169,000</u>
Gross pledges receivable	2,418,889	3,299,639
Less: discount to present value (1.5% to 3.5%)	<u>(70,559)</u>	<u>(99,268)</u>
Total pledges receivable - net	<u>\$ 2,348,330</u>	<u>\$ 3,200,371</u>

The pledges due subsequent to fiscal year 2018 are expected to be fully collected according to their payment schedules.

**BAM ENDOWMENT TRUST  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 7 – POOLED INCOME FUND**

During the year ended June 30, 1997, BET established a BAM Pooled Income Fund. The fair value of the assets held in the Pooled Income Fund as of June 30, 2018 and 2017 amounted to \$119,996 and \$116,212, respectively. The discounting for future interests was \$22,806 and \$25,146 as of June 30, 2018 and 2017, respectively, using a discount rate commensurate with the rate of U.S. Treasury Notes whose maturities correspond to the estimated lives of the beneficiaries. The net value to BET as of June 30, 2018 and 2017 of \$97,190 and \$91,066, respectively, is temporarily restricted for the estimated life of the income to the beneficiaries. The remaining \$2,340 and \$2,224 net change in the pooled income fund was temporarily restricted for the years ended June 30, 2018 and 2017, respectively.

**NOTE 8 – COMMITMENTS AND CONTINGENCIES**

A. The Board designates only a portion of BET's cumulative investment return for support of current operations unless donor restrictions exist. The remainder is retained to support operations in future years and used to offset potential market declines. State law allows the Board to appropriate so much of the net appreciation as is prudent considering BET's present and anticipated financial requirements.

BET has made a commitment to distribute to BAM each year. During the years ended June 30, 2018 and 2017, the Board of BET authorized distributions to BAM of \$7,478,996 and \$8,598,441, respectively, of which \$3,000,000 and \$4,000,000, respectively, was appropriated as a special distribution.

B. BET believes it has no uncertain tax positions as of June 30, 2018 and 2017 in accordance with Accounting Standards Codification ("ASC") Topic 740, *Income Taxes* which provides standards for establishing and classifying any tax provisions for uncertain tax positions.

**NOTE 9 – INVESTMENTS AND FAIR VALUE MEASUREMENTS**

The following is a summary of investments classified by major type as of June 30:

	<u>2018</u>	<u>2017</u>
Equity securities funds (1)	\$ 60,570,028	\$ 39,777,327
Hedge funds, funds of funds and limited partnerships (2)	4,302,981	10,307,350
Mutual funds (3)	4,948,826	36,353,567
Fixed income funds (4)	22,444,164	1,745,123
Pooled income funds	<u>119,996</u>	<u>116,212</u>
Total investments	<u>\$ 92,385,995</u>	<u>\$ 88,299,579</u>

The unrealized gain recognized for the years ended June 30, 2018 and 2017 amounted to \$3,900,839 and \$9,925,725, respectively.

- (1) These funds invest in domestic and international marketable equity securities in various industries.
- (2) These funds invest in hedge funds, funds of funds and limited partnerships whose objective is to achieve above-average rates of return and long-term capital growth through investments in private equity and private investment in public equity securities.
- (3) These funds have a broad investment charter that allows them to allocate their assets among investments in equity securities, fixed-income instruments, commodities, futures, options, and other investment companies.
- (4) These funds primarily invest in certificates of deposit issued by various commercial banks.

As of June 30, 2018, BET had no outstanding contractual commitments to invest a specific amount of additional capital at a future date.

**BAM ENDOWMENT TRUST  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 9 – INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)**

The fair value hierarchy defines three levels as follows:

Level 1: Valuations based on quoted prices (unadjusted) in an active market that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

Level 2: Valuations based on observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in inactive markets; or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data.

Level 3: Valuations based on unobservable inputs are used when little or no market data is available. The fair value hierarchy gives lowest priority to Level 3 inputs.

In determining fair value, BET utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible in its assessment of fair value.

Financial assets carried at fair value at June 30, 2018 were classified in the table below as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total 2018</u>
<b>ASSETS CARRIED AT FAIR VALUE</b>				
Investments:				
Equity Securities	\$ 60,570,028	\$ -	\$ -	\$ 60,570,028
Fixed Income	22,444,164	-	-	22,444,164
Mutual Funds	-	4,948,826	-	4,948,826
Alternative Investments	-	-	4,302,981	4,302,981
Pooled Income Fund	-	119,996	-	119,996
	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>
<b>TOTAL ASSETS AT FAIR VALUE</b>	<u>\$ 83,014,192</u>	<u>\$ 5,068,822</u>	<u>\$ 4,302,981</u>	<u>\$ 92,385,995</u>

Financial assets carried at fair value at June 30, 2017 were classified in the table below as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total 2017</u>
<b>ASSETS CARRIED AT FAIR VALUE</b>				
Investments:				
Equity Securities	\$ 39,777,327	\$ -	\$ -	\$ 39,777,327
Fixed Income	1,745,123	-	-	1,745,123
Mutual Funds	-	36,353,567	-	36,353,567
Alternative Investments	-	-	10,307,350	10,307,350
Pooled Income Fund	-	116,212	-	116,212
	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>
<b>TOTAL ASSETS AT FAIR VALUE</b>	<u>\$ 41,522,450</u>	<u>\$36,469,779</u>	<u>\$10,307,350</u>	<u>\$ 88,299,579</u>

**BAM ENDOWMENT TRUST  
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**NOTE 9 – INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)**

Investments in corporate equities and fixed income funds are valued using market prices in active markets (Level 1). Level 1 instrument valuations are obtained from real-time quotes for transactions in active exchange markets involving identical assets. The net asset values of mutual funds are based on the quoted market-level prices of the underlying securities. Investments in the pooled income fund are valued using quoted prices in inactive markets (Level 2). Level 2 instruments valuations are obtained from similar assets or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data.

Investments in hedge funds, funds of funds and limited partnerships (“alternative investments”) are stated at fair value as estimated in an unquoted market (Level 3). Fair values of these investments are reviewed by the Board of Trustees through the investment managers and general partners. Values may be based on historical cost, appraisals, or other estimates that require varying degrees of judgment. Because of the inherent uncertainty of valuations of these investments, values for these investments may differ significantly from values that would have been used had a ready market for the investments existed.

The estimated fair values of the alternative investments are reviewed by the Board of Trustees and may neither reflect amounts that could be realized upon immediate sale nor amounts that ultimately may be realized. The fair value of BET’s investment in these alternative investments generally represents the amount BET would expect to receive if it were to liquidate its investment, excluding any redemption charges that may apply.

The reconciliation of the alternative investments measured at estimated fair value classified as Level 3 is as follows for the years ended June 30:

	2018	2017
Balance, beginning of year	\$ 10,307,350	\$ 9,835,013
Additions	-	2,050,000
Redemptions	(6,342,467)	(2,689,338)
Realized/unrealized gain	338,098	1,111,675
Balance, end of year	\$ 4,302,981	\$ 10,307,350

The following tables set forth additional disclosures of BET’s investments whose fair value is estimated using net asset value per share (or its equivalent):

	As of June 30, 2018		
	Fair Value	Unfunded Commitment	Redemption Frequency
Hedge funds, funds of funds and limited partnerships	\$ 4,302,981	\$ -	Monthly to annual
Total	\$ 4,302,981	\$ -	

	As of June 30, 2017		
	Fair Value	Unfunded Commitment	Redemption Frequency
Hedge funds, funds of funds and limited partnerships	\$ 10,307,350	\$ -	Monthly to annual
Total	\$ 10,307,350	\$ -	

**BAM ENDOWMENT TRUST  
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**NOTE 10 – SUBSEQUENT EVENTS**

Management has evaluated, for potential recognition and disclosure, events subsequent to the date of the statement of financial position through December 17, 2018, the date the financial statements were available to be issued.